## ABSTRACT

Sonny Rahardja, 2014, The Influence of Compensation and Performance Management to Employee Productivity Degree of PT. Surya Madistrindo Regional Office Bogor, Thesis of Graduate Program Widyatama University Master of Management. Under the guidance of Prof. Dr. Maman Kusman, SE., M.B.A. and Dr. Adang Widjana, Drs., MM.

The purpose of this study is to determine and analyze compensation, performance management and employee productivity, the Influence of Compensation to Employee Productivity Degree of PT. Surya Madistrindo Regional Office Bogor partially and simultaneously, the Influence of Performance Management to Employee Productivity Degree of PT. Surya Madistrindo Regional Office Bogor partially and simultaneously and The Influence of Compensation and Performance Management to Employee Productivity Degree of PT. Surya Madistrindo Regional Office Bogor partially and simultaneously and The Influence of Compensation and Performance Management to Employee Productivity Degree of PT. Surya Madistrindo Regional Office Bogor partially and simultaneously and Simultaneously.

This research uses descriptive and verification methodology. For the object of this research are employees of PT. Surya Madistrindo Regional Office Bogor with a population of 100 people, as well as the type of investigation is causality, and cause-effect.

Based on the results of research and discussion, this research finds that compensation in PT. Surya Madistrindo Regional Office Bogor can be conclude to be well tended to employee compensation needs special attention from management; performance management at PT. Surya Madistrindo Regional Office Bogor can be said to improve the quality and quantity; compensation, performance management simultaneously have an effect on the productivity of employees. However, when seen in partial performance management more dominant performance than compensated employees.

## Keywords: Compensation, Performance Management, Employee Productivity